



## Charting Your Future Seminar Series

*Progressing through your career as a waste management professional*

**Seminar Series Vision:** Moving forward in any career is a prime objective especially for someone in the early years at their workplace or moving into a new position. The purpose of this seminar series is to provide assistance to those new to the waste management industry, whether you are in your first position and trying to broaden your knowledge or want to update your skills on your way to more progressive positions in leadership or responsibility. The industry is changing rapidly with new program goals being pushed by government as well as tightening economics and the need to accomplish more with the same amount of funding. These seminars will not only equip you to become a better professional, but offer enlightenment on issues that are going to be important in the next few years.

### **Seminar 1 – Personal Growth and Purchasing Issues**

**November 28, 2017, 9:00 AM- 4:00 PM**

Four Points by Sheraton Mississauga Meadowvale

**Registration Fee: \$200** – Notify [office@swanaontario.org](mailto:office@swanaontario.org) to register.

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Keynote Speaker: ***Lessons Learned of the Development of a Skilled Waste Management Professional***

**Annette Synowiec**, Manager Business Operations

Solid Waste Management Services, Processing & Resource Management

City of Toronto

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Morning Session: ***Developing Your Management Skills to Proceed***

**Larry Conrad**, Waste Management Consultant

LGC Professional Services

**Linda Churchill**, Senior Environmental Engineer

Waste Management Center, Region of Waterloo

Professional development begins with understanding what is required and how to be equipped for effective participation within an organization and, at the same time, to position yourself to be able to contribute to the tasks assigned to the work group. This session will offer assistance in pointing out the essential skills needed to be an effective team member and how to work on perfecting them in order to be noticed by senior management as someone with potential.

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Afternoon Session: ***The Art of Purchasing 101 in Today's Market***

**Karen Bieri**, Certified Supply Chain Management Professional

Effective purchasing is the key to ensuring that programs can be delivered in the manner intended and within the funding provided. This session will serve to provide participants with a glimpse into what makes a successful specification (the start of the process), effective purchasing processes and why we have them. We will look at purchasing processes that are being impacted by numerous issues including changes to legislation impacting Ontario, NAFTA, TPP and CETA and new drivers on the horizon.